

# CONTRACT



**WCCB**  
**1 Television Place**  
**Charlotte, NC 28205**  
**(704)372-1800**

And:

**Crossroads Media**  
**66 Canal Center Plaza Suite 555**  
**Alexandria, VA 22314**

<u>Contract / Revision</u> 137794 /		<u>Alt Order #</u> 07910556
<u>Product</u> <b>American Crossroads</b>		
<u>Contract Dates</u> <b>10/09/12 - 10/15/12</b>	<u>Estimate #</u> <b>1088</b>	
<u>Advertiser</u> <b>American Crossroads</b>		<u>Original Date / Revision</u> 10/05/12 / 10/05/12
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Station</u> <b>WCCB</b>	<u>Account Executive</u> Merideth Radow	<u>Sales Office</u> Washington-Eag
<u>Special Handling</u>		
<u>Demographic</u> Adults 35+		
<u>IDB#</u>	<u>Advertiser Code</u> 11	<u>Product Code</u> 27
<u>Agency Ref</u>		<u>Advertiser Ref</u>

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Rate	Type	Spots	Amount
N 1	WCCB	10/09/12	10/12/12	Fox News Rising	5a-530a		:30			NM	4	\$360.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/08/12	10/14/12	-1111--				4	\$90.00			
N 2	WCCB	10/15/12	10/15/12	Fox News Rising	5a-530a		:30			NM	1	\$90.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/15/12	10/21/12	M-----				1	\$90.00			
N 3	WCCB	10/09/12	10/12/12	Fox News Rising	530a-8a		:30			NM	4	\$600.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/08/12	10/14/12	-1111--				4	\$150.00			
N 4	WCCB	10/15/12	10/15/12	Fox News Rising	530a-8a		:30			NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/15/12	10/21/12	M-----				1	\$200.00			
N 5	WCCB	10/09/12	10/12/12	Fox News Rising 8a-9a	8a-9a		:30			NM	4	\$600.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/08/12	10/14/12	-1111--				4	\$150.00			
N 6	WCCB	10/15/12	10/15/12	Fox News Rising 8a-9a	8a-9a		:30			NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/15/12	10/21/12	M-----				1	\$200.00			
N 7	WCCB	10/09/12	10/12/12	Anderson	4p-5p		:30			NM	4	\$1,600.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/08/12	10/14/12	-1111--				4	\$400.00			
N 8	WCCB	10/15/12	10/15/12	Anderson	4p-5p		:30			NM	1	\$400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/15/12	10/21/12	M-----				1	\$400.00			
N 9	WCCB	10/09/12	10/12/12	Ellen	5p-6p		:30			NM	4	\$3,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/08/12	10/14/12	-1111--				4	\$750.00			
N 10	WCCB	10/15/12	10/15/12	Ellen	5p-6p		:30			NM	1	\$750.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/15/12	10/21/12	M-----				1	\$750.00			
N 11	WCCB	10/14/12	10/14/12	League Championship	League Champions		:30			NM	1	\$1,800.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/08/12	10/14/12	-----S				1	\$1,800.00			

(\* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise added to contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified. Station does not accept advertising sales agreements that impermissibly discriminate on the basis of race or ethnicity. This non-discrimination provision is a condition of each advertising sales agreement with Station, whether verbal or written.



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<u>Advertiser</u> <b>American Crossroads</b>		<u>Original Date / Revision</u> 10/05/12 / 10/05/12

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Totals	
											Spots	Amount
		Start Date	End Date	Weekdays				Spots/Week	Rate			
N 12	WCCB	10/15/12	10/15/12	League Championship	League Champions		:30			NM	1	\$1,800.00
		Start Date	End Date	Weekdays				Spots/Week	Rate			
Week:		10/15/12	10/21/12	M-----				1	\$1,800.00			
N 13	WCCB	10/09/12	10/12/12	Fox News @ 10pm	10p-1035p		:30			NM	4	\$4,000.00
		Start Date	End Date	Weekdays				Spots/Week	Rate			
Week:		10/08/12	10/14/12	-1111--				4	\$1,000.00			
N 14	WCCB	10/15/12	10/15/12	Fox News @ 10pm	10p-1035p		:30			NM	1	\$1,500.00
		Start Date	End Date	Weekdays				Spots/Week	Rate			
Week:		10/15/12	10/21/12	M-----				1	\$1,500.00			
N 15	WCCB	10/09/12	10/12/12	Fox News EDGE	1035p-11p		:30			NM	4	\$2,000.00
		Start Date	End Date	Weekdays				Spots/Week	Rate			
Week:		10/08/12	10/14/12	-1111--				4	\$500.00			
N 16	WCCB	10/15/12	10/15/12	Fox News EDGE	1035p-11p		:30			NM	1	\$750.00
		Start Date	End Date	Weekdays				Spots/Week	Rate			
Week:		10/15/12	10/21/12	M-----				1	\$750.00			
N 17	WCCB	10/10/12	10/10/12	X Factor	X Factor		:30			NM	1	\$5,000.00
		Start Date	End Date	Weekdays				Spots/Week	Rate			
Week:		10/08/12	10/14/12	--W----				1	\$5,000.00			
N 18	WCCB	10/11/12	10/11/12	X Factor	X Factor		:30			NM	1	\$6,000.00
		Start Date	End Date	Weekdays				Spots/Week	Rate			
Week:		10/08/12	10/14/12	---T---				1	\$6,000.00			
N 19	WCCB	10/13/12	10/13/12	Fox News Got Game Sat	1035p-11p		:30			NM	1	\$200.00
		Start Date	End Date	Weekdays				Spots/Week	Rate			
Week:		10/08/12	10/14/12	-----S-				1	\$200.00			
N 20	WCCB	10/14/12	10/14/12	Fox News Sunday	9a-10a		:30			NM	1	\$100.00
		Start Date	End Date	Weekdays				Spots/Week	Rate			
Week:		10/08/12	10/14/12	-----S				1	\$100.00			
Totals											41	\$30,950.00

Time Period	# of Spots	Gross Amount	Net Amount
10/01/12 - 10/15/12	41	\$30,950.00	\$26,307.50
<b>Totals</b>	<b>41</b>	<b>\$30,950.00</b>	<b>\$26,307.50</b>

**Signature:** \_\_\_\_\_ **Date:** \_\_\_\_\_

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